



KAYS HARBOR TECHNOLOGIES

Your growth is our success

What makes us the trusted partners for our clients across the globe is our uncompromising adherence to make your service experience a good one.

With Kays Harbor as your technology partner, you can witness the full potential of the value of software. You can rely on our years of experience across industries and technologies, our vast array of services and our relentless attitude to help you succeed. Whatever be your needs, our in-depth knowledge, tried and tested processes and relationship based engagement approach ensures we equip you with the right set of tools and technologies which can enable your business to propel to the next level.

AFTER ALL, "YOUR GROWTH IS OUR SUCCESS".

Service Principles

Our service principles are based on cornerstones that go beyond technologies and aim at solving your business vision.

Nurturing Visions

A vision requires special attention and nurturing. It requires evaluation of ideas and pro-active brainstorming to figure out an MVP that can give a jumpstart to businesses. At Kays Harbor we take special care in ensuring specialized attention to start up projects and have made quite a few clients successful in their pursuits.

We ensure proactive planning to understand the concept and thorough Business Analysis to identify the MVP. So that you have a go to market strategy that can not only help you to start getting noticed, but also gives you an opportunity to test the waters with minimum investment.

"Kays Harbor makes application development easy for small businesses like mine. The team understands all goals and milestones and this is confirmed through detailed timelines and project plan trackers. Even ad-hoc requests through email are answered quickly and implemented accurately. I will continue to use Kays Harbor to support my small business. 5 stars to Kays Harbor!" – Kevin Jolly, CEO, Jolly Election Tool, USA

Passion First

We all have our niches when it comes to passion. You are passionate about your business and we are passionate about technology and its implementation. We strongly believe that you should have more time to invest on your business problems while we take care of the technical aspect to make operations smooth.

Simply put, while you are working on a business problem and need to access data to validate your inference, your custom made application is ready to provide you with the same!

"Our business is extremely satisfied and ecstatic with the work we have gotten from Kays Harbor! It is as if they are working in the same building in the room next door in our corporation. Feedback is timely! The expertise is top shelf. Our business could not be more satisfied with the work they do. I highly recommend them without reservation. They take our vision and corporate dreams and turn it into reality. They are very personable and professional. The team is friendly and approachable. I am always extremely satisfied!"

- Dr. Alex L. Sommers, Managing Director, Astia Health LLC, USA



Fostering Relationships

What matters most in the long run is how you treat people and how you were treated by them in return. At Kays Harbor we make it a point that our client relationships go beyond just a contractual agreement. We ensure that our client is not only content with the service offerings but actually happy about it.

Our strong focus on ethics, values and clear communication is aimed at assuring you of your value beyond the contractual agreement

"If there is one team that I will go back to for more work, it's Kays Harbor Technologies. Not only is their work top notch, they are also very hardworking and honest individuals" - Vinod Nannapaneni, **CEO, Vinsha Technologies Inc., USA**

"We are very satisfied with the whole Kays team ... as we have been in previous projects ..We would engage them in further projects without hesitation anytime. We are especially impressed with their ingenuity and foresight, and their ability to propose solutions ahead of time" – Per Vinding, **CTO, Proffsalg, Norway**

Peace and Tranquil

In this utterly fast paced and competitive business environment, it is imperative to have a poised and positive attitude. We understand that it is impossible to have that when your enterprise application or your product is buggy and your customers and employees are complaining of inefficient backend management.

This problem can be easily solved with a thorough and process oriented software development and testing approach that we offer at Kays Harbor. We have been able to take up quite a few applications that had our clients lose sleep, and have been able to transform them into a major contributor in revenue generation.

"Kays Harbor has been instrumental in moving our enterprise software application from an outdated system to an application that works with today's technology. They are quick to respond and ensure the solution they provide works the first time. We continue to use them on this project and rely on their expertise to enhance the product even further" - Bill Burch, **CTO, Wellbridge, USA**



Service Offerings

Mobile Application Development

The Mobile Application Development team is dedicated towards providing solutions keeping in pace with the growing demands for the mobile market. At Kays Harbor we expertise in the following mobile platforms and have developed apps ranging from Enterprise to Utility -



- › ANDROID APP DEVELOPMENT
- › IOS APP DEVELOPMENT
- › WINDOWS APP DEVELOPMENT

Enterprise Custom Application Development

At Kays Harbor our forte has always been development of Enterprise Solutions. We conduct thorough analysis of the problem statement and extensive software consulting session to identify the business requirements, and then move into developing the perfect solutions. The solutions that we have crafted for our clients include-



- › ERP SOLUTIONS
- › CRM SOLUTIONS
- › SCM SOLUTIONS

QA and Testing

At Kays Harbor Technologies, we have an experienced team that is capable of carrying out Quality Assurance and Testing for targeted domains. We have built specific expertise on the domains highlighted in the adjacent diagram. We're also specialized in offering QA services for the following type of applications



- › CLOUD BASED APPLICATIONS
- › MOBILE APPLICATIONS
- › SOCIAL MEDIA APPLICATIONS
- › ENTERPRISE APPLICATIONS
- › CRM APPLICATIONS
- › POINT OF SALE PRODUCTS

BI/Database Solutions

With the growth of information exchange over the internet, there has been a constant rise in the need to have software systems to analyze and structure the data. BI solutions offered by Kays Harbor encompasses - Reporting and Analytics, Maintenance and Support.

Our business result-oriented approach ensures return on information. Our BI solutions include -



- › BI STRATEGY DEVELOPMENT
- › STRATEGIC AUDIT
- › TAXONOMY IMPLEMENTATION CONSULTING
- › MIGRATION STRATEGY AND PLANNING, CROSS-PLATFORM MIGRATION AND VERSION UPGRADES
- › BI SERVICES IN A SAAS MODEL
- › SOA-ENABLED BI FRAMEWORK

Web Dev Services

Kays Harbor can help you build custom web solutions across various technologies, irrespective of underlying complexities. Our in depth domain knowledge coupled with our technical expertise enables us to develop and deliver end to end web solutions tailored to your specific business needs. Now you can focus on growth while we build your technology backbone. Our web development services can help you develop solutions across



- › ENTERPRISE PORTALS
- › E-MARKETPLACES
- › COLLABORATION PORTALS
- › CONTENT MANAGEMENT PORTALS
- › ONLINE COMMUNITIES

Software Consulting

At Kays Harbor, our team of dexterous software consultants and business analysts can help in designing, redesigning, developing, and implementing software solutions for SMEs as well as large enterprises, always focusing on finer details without losing the bigger picture. We are staffed with experienced software consultants with capabilities spanning across domains and technologies, right from ERP, CRM, SCM, and Business Intelligence to complex and large scale web, mobile and Windows based enterprise applications, addressing and integrating each component of the IT value chain.

Industries and Technical Capabilities



Technological Stack



The Kays Harbor Advantage

Consulting Led Approach

We strive to deliver IT-enabled business solutions which can help you advance your business to the next level. We will work closely with you to understand your business needs, rewrite them as technological objectives, devise a strategy and execute it to achieve winning results. Our years of technical expertise and deep industry knowledge help us deliver best-in class IT solutions that act as a cornerstone for your business to be more agile, efficient and responsive.

Customer Centric Engagement Model

We believe in placing Client needs at the forefront and building a committed and trusted partnership. Your technology requirements emanate from your unique business needs which warrant a unique technology solution. As a trusted partner, we translate these needs into right set of tools and technologies. Think of us as your extended organization; your hired brains.

Transparent Governance Model

We believe in nurturing relationships which go beyond the contracts. Fair trade practices are not a choice but a must for us. Throughout the engagement, we focus on ethics, values and clear open communication. Our Clients receive periodic status reports and we encourage them to monitor progress on regular basis. Our senior management is always available, continuously seeks feedback and participates in periodic joint management reviews to ensure timely identification and resolution of issues and escalations.

Robust After Sales Service

We understand that development of an IT solution is work only half done, it's equally important to maintain the system in order to ensure business continuity. That's why we focus on providing robust after sales service and welcome our clients even after the contract with us is over. Our ongoing maintenance services make sure your queries are addressed at the earliest (within 12 hours of receipt) and you are provided with a quick resolution. Clients have access to our servers to test their applications for extended durations and our dedicated quality analysts ensure defect free releases, even during the maintenance phase.



Testimonials

*"It is not easy to think yourself into an established project that has been developed over a long time by another team. Kays have asked the right questions and quickly understood the work to be done. They give very clear feedback that leaves no doubt about their usual high level of understanding. Kays have also found excellent solutions for "collateral" bugs/shortcomings of MS Access itself and implemented them to generate code that works exactly as what we had hoped for." - Dr. Ingo Korndoerfer, **Head Crystallography, Crelux GmbH, Germany***

*"Fantastic company. Kays Team is dedicated, hard working and great professionals. Working with them constantly adds great value to our IT needs. Thank you!" - Kriss Smolka, **CTO, Everest Snow, USA***

*"We have worked with Kays Harbor on a number of different projects within our organization, and they are simply exceptional. Not only do they possess technical expertise, but they are clear communicators and really "get it" when presented with project requirements. We look forward to a long relationship with them" - Jerry Fadden, **CTO, Cook Security Group, USA***

*"We are very happy with Kaysharbor, they were extremely professional and great to work with. The quality of their work exceeded our expectations. This was our first app and it was met with many complications but Kays was very patient and respectful. The communication was very good and constant. We will definitely be using Kaysharbor again for updates and our next app project. Thank you Kays, Todd." - Todd Hunter, **CEO, Moonshine Industries, Canada***

About Kays Harbor

Kays Harbor is an IT consulting and services organization dedicated to help businesses become more agile, efficient and responsive through technology led innovation. Kays harbor combines a passion for business analysis, domain consulting, technology implementation and project management while providing personalized attention to each and every relationship, thereby delivering cost effective and timely results, again and again and again.

At Kays Harbor,
"YOUR GROWTH IS OUR SUCCESS".

Learn more about us at
www.kaysharbor.com





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ADDRESS:

Rajiv Gandhi Technology Park,
Chandigarh, India 160101

TELEPHONE:

+91-172-402-5180 (India)
+1-412-631-8646 (US)

E - MAIL:

contactus@kaysharbor.com

SKYPE ID:

[presales.kaysharbor](https://www.skype.com/people/presales.kaysharbor)

WEBSITE:

www.kaysharbor.com