



We help you glide  
through healthcare  
challenges and opportunities





## Are your Healthcare IT solutions managing change and maximizing opportunities?

Healthcare industry is increasingly under pressure to improve healthcare outcomes; at the same time wade through a complex maze of regulation and contain mounting healthcare costs. Technology holds a promise to not only solve the challenges but also disrupt the way healthcare is provided.

Kays Harbor has a dedicated healthcare transformation practice that understands the challenges you face day in and day out at your healthcare organization. We provide necessary IT services, support and platforms to help you take the challenges head on and create solutions that are meant to drive quality and efficiency.



# Our custom technology solutions help you answer Healthcare's biggest challenges



## Healthcare challenges & Opportunities

01

Generating patient engagement where patient takes charge

02

Stringent regulatory compliance

03

Addressing niche requirements and workflows

04

Containing cost & improving ROI

05

Shift from volume to value

06

Disintegrated information of patient in care continuum

07

Quality and patient care outcomes in the complex environment



## Our service value propositions

Patient portals



In house compliance frameworks & accelerators: HIPAA/HL7/ICD/CCD



Custom EMR/EHR ; lab & diagnostics solutions



Financial backend integration and analytics



BI & analytics solutions



Interoperability standards



Niche clinical flows and pathways; alerts; evidence based; predictive analysis





# Our services portfolio

From custom software development to enterprise integrations, we bring a unified and focused IT services approach to help organizations throughout the continuum of care

## Our expertise

### Domain expertise in healthcare

- Domain Solutionising
- Custom Specialty Specific EMR
- Diagnostics Imaging and Reporting
- HIPAA Compliance
- Value Based Care Frameworks
- Interoperability –HL7, FHIR
- Telemedicine

### Technology expertise for healthcare

- Tech Solutionising
- Mobile Apps : iOS, Android, Windows
- .NET and MVC Frameworks
- PHP Frameworks
- UI/UX Wire Framing
- Open Source Frameworks
- Data Mining; Big Data Frameworks

## We provide value across the chain

📍 Providers

📍 Specialists

📍 Health Centers

📍 Independent Practitioners

📍 Assisted Life Care

📍 Hospitals



# Our sample Healthcare success stories

## Endoscopy Solution

US based client who wanted to create a product for endoscopy clinic management which was a niche segment. Existing endoscopic software installations were cumbersome and non-intuitive leading to low adoption rates. The solution entailed workflow integration allowing patient registration, scheduling, billing, image capturing and reporting, live video streaming and image annotation, report customization and template creation.

This solution is compliant with different endoscopy devices and is a plug and play solution. In addition, the solution is HIPAA compliant.

### Impact


- 1.Reduction in patient wait time
- 2.Better accuracy and result correlation with past test results
- 3.Driving accurate reporting with inbuilt guidelines
- 4.Integration of workflows resulting in higher operational efficiency

### Technology Used



### 3rd party Integrations





### Report

Please choose a template Procedure Report-EGD Procedure P

Patient's Name	Patient ID
Plasencia Rosalia	753

**Procedure:** The endoscope was passed with ease through the mouth under direct visualization and advanced to the 2nd portion of the duodenum. The endoscope was withdrawn slowly and the mucosa was carefully examined. The mucosa was visualized well and the patient tolerated the procedure well.

**FINDINGS:**

**Hypopharynx:** [ Normal ] [ ] [ ]

**Esophagus:** [ Normal ] [ ] [ ]

**EG Junction:** [ Hiatal hernia - - Small ; Two mucosal biopsies were performed using a standard disposable mucosal forceps. ] [ ] [ ]

**Stomach:** [ Possible inflammation was noted ] [ ] [ ]



# Our sample Healthcare success stories

## Medical Records Management for Pediatricians

Client's requirement was to build a product that specifically addresses managing Pediatrics workflow and Medical Records, and combining the EMR and backend solutions that are usually working in disintegrated manner.

Solution incorporates pediatrics specific charting like vaccination schedule and alerts, measurement graphs, SOAP notes, administrative modules like appointment and billing, accounting as per IFRS etc. and complete integration of all modules.

	Sunday From	Sunday To
<input type="checkbox"/> Sunday		
<input checked="" type="checkbox"/> Monday	08:00	18:00
<input checked="" type="checkbox"/> Tuesday	08:00	18:00
<input checked="" type="checkbox"/> Wednesday	08:00	18:00
<input checked="" type="checkbox"/> Thursday	08:00	18:00
	Friday From	Friday To

### Impact

1. Better quality care with basic alerting and clinical decision support system
2. Reduction in operational time for support staff with integration of front end and back end workflows
3. Financial insights into the system and their correlation

### Technology Used





# Our sample Healthcare success stories

## Diagnostic Portal

A US based client who wanted a solution to manage multiple diagnostic chains at disparate locations also integrating hospitals and with 3rd party labs for specialized tests. All of them operating in silos. Also, workforce was difficult to train and manage.

Integrated solution was created for 360-degree view of centers, sharing standard templates, integrating with hospitals and 3rd party labs through HL7.

## Impact

1. Workflow standardization and better quality assurance
2. Complete view of functioning of all centers
3. Integration with EMRs to drive better clinical efficiency
4. Better workforce alignment

## Technology Used



## 3rd party Integrations



laboratory Reports

Dashboard Studies Practice Portals Scheduler Options Business Reports User Profile

Search Studies <sup>9</sup>

Patient MRN  First Name  Last Name

Study Id  Study Type  Study Date (YYYY-MM-DD)

Study Status  Technician  Reading Date (YYYY-MM-DD)

Practice  Practice Location  Referring Provider

ID	TYPE	DATE	RECORD NO	NAME	DOB	PRACTICE	LOCATION
1890	Pgx	04/20/2015	MRN0000125040202015	REGIMEN TEST	01/29/1979	Coriell Life Sciences	MI
1889	Pgx	04/20/2015	MRN0000124040202015	REGIMEN TEST	01/29/1979	Coriell Life Sciences	MI
1888	Pgx	04/20/2015	MRN0000123040202015	REGIMEN TEST	01/29/1979	Coriell Life Sciences	MI
1887	Pgx	04/17/2015	MRN0000122040172015	Cetshwayo Burkina Faso	01/17/1960	Reliance Medical Group	Pleasanton
1886	Pgx	04/17/2015	MRN0000121040172015	Michael Lassell	07/15/1947	Reliance Medical Group	River Pr
1885	Pgx	04/17/2015	MRN0000120040172015	Leon McCutcheon	04/01/1940	Willson Medicos	Alaska
1884	Pgx	04/17/2015	MRN0000119040172015	Wilda Ramos	11/05/1959	Willson Medicos	Iowa




# Our sample Healthcare success stories

## Telemedicine Healthcare Portal

A Canadian client wanted KHT to build a telemedicine product enabling registered patients in the Canada to receive remote medical consultation from a network of certified medical practitioners.

It was important to understand how a patient would successfully find the right provider, book appointment and a consult via a reliable video conferencing platform.

The platform had to navigate through telemedicine and HIPAA requirements.



**Sunita Saloni**

69%

Update Profile

Personal Details

Age: 0 Years

Gender: Female

Phone: (998) 801-0630

Date of Birth: Sep 26, 2017

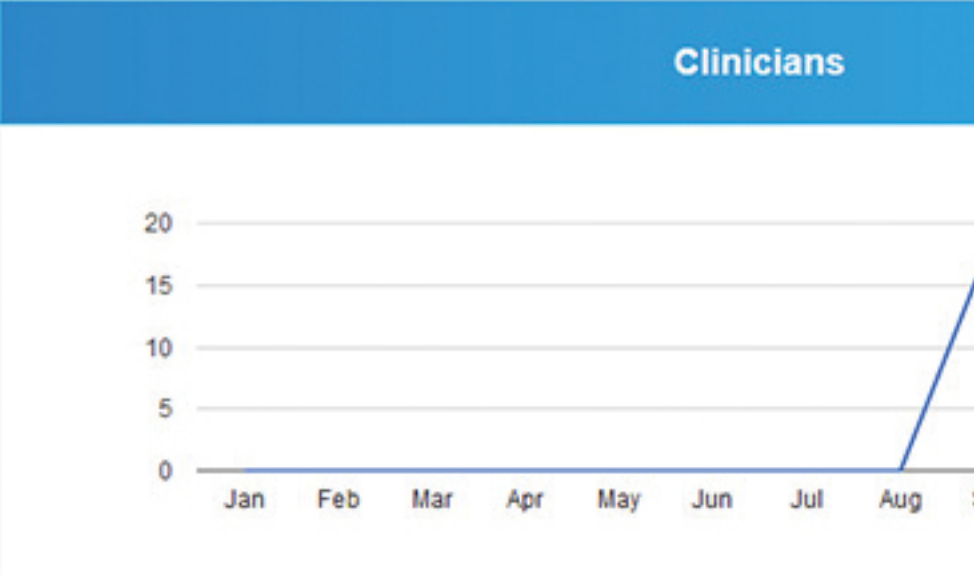
05:24 AM Wed, Sep 27

Central Standard Time (Canada)

Living better

Practice Admin Dashboard

Clinicians



Clinician Request

Date	Name
9/26/2017 6:24:00 AM	sunita saloni, A.R.N.P.
9/26/2017 6:12:00 AM	Peter Dawson, B.S.N.
9/26/2017 5:29:00 AM	gdgfd gfdgfdgfd
9/26/2017 5:20:00 AM	Peter Thomas
9/26/2017 4:50:00 AM	Asheesh Minhas

Showing 1 to 5 of 5 rows

05:25 AM Wed, Sep 27

Central Standard Time (Canada)

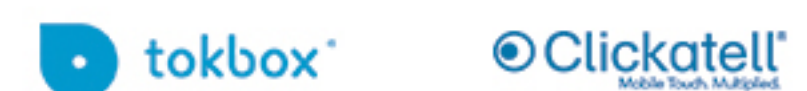
## Impact

- 1.Patient convenience and higher engagement with current patients
- 2.Higher patient throughput resulting in increased revenues
- 3.Lower costs per patient
- 4.Improved customer acquisition

## Technology Used



## 3rd party Integrations







## What our clients have to say

“

If there is one team that I will go back to for more work, it's Kays Harbor. Not only is their work top notch, they are also very hardworking and honest individuals. I am extremely pleased with the work they have done.”

---

CEO, EsysMed, USA

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## What our clients have to say

“

They [Kays Harbor] are able to draw links between the current product capabilities and future enhancements which makes it very easy during analysis phase to visualize the final deliverable.”

---

IT Manager, Emgenex, USA

”





## What our clients have to say

“

Our business is extremely satisfied and ecstatic with the work we have received from Kays Harbor! Feedback is timely, expertise is top shelf. We are a startup business, without their help, we would not be successful.”

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CEO, Telemedicine Healthcare Portal, Canada

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To understand our full range of services specifically tailored to the needs of healthcare industry, please contact:

Canada office

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